

Only use a **BLACK BALLPOINT PEN**  
OFFICE USE ONLY

PEARSON INSTITUTE OF HIGHER EDUCATION (PTY) LTD REG: 1993/003838/07

STUDENT NUMBER

UNISA STUDENT NUMBER

**A. STUDENT'S PERSONAL DETAILS**

TITLE	SURNAME	GENDER M / F	DATE OF BIRTH	DD	MM	YY	HOME LANGUAGE
INITIALS	FIRST NAMES	MARITAL STATUS M / S	ID No. / PASSPORT No.				
HOME CONTACT TEL. No.	CELL No.	EMAIL ADDRESS					
RESIDENTIAL ADDRESS DURING STUDIES			POSTAL ADDRESS				
			CODE				CODE
WHERE DID YOU HEAR ABOUT PEARSON INSTITUTE?							
COMPLETE IF YOU ARE CURRENTLY EMPLOYED		WORK TEL. No.	COMPANY NAME				

**B. SPONSOR'S DETAILS**

TITLE	INITIALS	SURNAME	ID No. / PASSPORT No.
NAME OF THE PERSON OR INSTITUTION TO WHOM/WHICH THE ACCOUNT AND REPORTS MUST BE POSTED			
RESIDENTIAL ADDRESS		POSTAL ADDRESS	
		CODE	CODE
TEL. No. (Work)	CELL NO.	EMAIL ADDRESS	
FAX No. (Work)			

**C. ADDITIONAL CONTACT PERSON (RELATIVE NOT LIVING WITH SPONSOR)**

TITLE	FIRST NAME	SURNAME	CONTACT No.
RELATIONSHIP TO SPONSOR	ALTERNATIVE CONTACT No.		

**D. COURSE ENROLMENT (FIRST CHOICE)****COURSE ENROLMENT (SECOND CHOICE)**

COURSE NAME	FULL-TIME	PART-TIME	COURSE NAME (SECOND CHOICE)	FULL-TIME	PART-TIME												
STARTING DATE	DD	MM	YY	END OF PROBATION	DD	MM	YY	No. OF ACADEMIC WEEKS	STARTING DATE	DD	MM	YY	END OF PROBATION	DD	MM	YY	No. OF ACADEMIC WEEKS

**E. IS RESIDENCE REQUIRED?** (RESIDENCE APPLICATION IS SEPARATE FROM THIS REGISTRATION, AND A SEPARATE RESIDENCE APPLICATION FORM SHOULD BE COMPLETED)

Y

N

**F. PAYMENT METHOD** (REGISTRATION IS FOR A FULL ACADEMIC YEAR AND NOT PER SEMESTER)

UPFRONT	F1	MONTHLY	F2	POST-DATED CHEQUES	DEBIT ORDER
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**F1. UPFRONT PAYMENT**

(BOTH F1 AND F2 TO BE COMPLETED IN CASE OF UPFRONT PAYMENT)

**F2. MONTHLY PAYMENTS - THIS SECTION MUST ALWAYS BE COMPLETED**

THE PRELIMINARY 20  FEE QUOTED (F1.A) IS SUBJECT TO A FINAL INCREASE. (FAILURE TO PAY THE SECURING DEPOSIT WILL RESULT IN THE FEES IN F1.A BEING APPLICABLE)

**F1.A FEES 20** :

	FIRST CHOICE		SECOND CHOICE	
REGISTRATION FEE	R	-	R	-
COURSE FEE	R	-	R	-
TOTAL DEPOSIT PAID	R	-	R	-
BALANCE DUE	R	-	R	-

PAY THE FULL COURSE FEE ON OR BEFORE COURSE START DATE, FAILING WHICH PAYMENTS WILL AUTOMATICALLY REVERT TO MONTHLY PAYMENTS

	FIRST CHOICE				SECOND CHOICE			
REGISTRATION FEE	R	-			REGISTRATION FEE	R	-	
DEPOSIT PAID		R	-		DEPOSIT PAID		R	-
+ # OF PAYMENTS	X	R	=	R	X	R	=	R
TOTAL COURSE FEE		R	-		TOTAL COURSE FEE		R	-
PAYMENT DATES	FIRST	DD	MM	YY / JJ	LAST	DD	MM	YY / JJ

**F1.B FEES 20** : IF THE SECURING PAYMENT OF  R1700.00 IS PAID BEFORE 30 NOVEMBER 20 , THESE FEES WILL APPLY.

	FIRST CHOICE		SECOND CHOICE	
REGISTRATION FEE	R	-	R	-
COURSE FEE	R	-	R	-
TOTAL DEPOSIT PAID	R	-	R	-
BALANCE DUE	R	-	R	-

PAY THE FULL COURSE FEE ON OR BEFORE COURSE START DATE, FAILING WHICH PAYMENTS WILL AUTOMATICALLY REVERT TO MONTHLY PAYMENTS

	FIRST CHOICE				SECOND CHOICE			
REGISTRATION FEE	R	-			REGISTRATION FEE	R	-	
DEPOSIT PAID		R	-		DEPOSIT PAID		R	-
+ # OF PAYMENTS	X	R	=	R	X	R	=	R
TOTAL COURSE FEE		R	-		TOTAL COURSE FEE		R	-
PAYMENT DATES	FIRST	DD	MM	YY / JJ	LAST	DD	MM	YY / JJ

**G. PEARSON INSTITUTE OFFERS A SERVICE ASSISTING CLIENTS/STUDENTS WITH BANK LOAN APPLICATIONS.**

PLEASE INDICATE IF YOU REQUIRE SUCH ASSISTANCE (THIS SERVICE IS ONLY AVAILABLE TO SOUTH AFRICAN CITIZENS)

Y

N

Student Advisors are not authorised to accept any cash, payment should be done directly to Pearson Institute. **BANKING DETAILS:** Standard Bank, Smal Street, Account No: 001337440, Branch code: 001805, Swift Code: SBZAZAJJ**H. ACCEPTANCE OF CONTRACT PROVISIONS** (READ BEFORE SIGNING)**I, THE STUDENT, HEREBY ACCEPT AND AGREE THAT I HAVE READ AND UNDERSTOOD THE TERMS AND CONDITIONS ON THIS PAGE AND OVERLEAF.**

Signed at \_\_\_\_\_ on this the \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_\_

As witness 1. \_\_\_\_\_ 2. \_\_\_\_\_ Student signature \_\_\_\_\_

**I, THE SPONSOR, HEREBY ACCEPT AND AGREE THAT**

- All the terms and conditions of the agreement on this page and overleaf between the Student and Pearson Institute shall mutatis mutandis be binding on me.
- In addition thereto, I hereby bind myself as surety and co-principal debtor for the Student in favour of Pearson Institute for the payment of all sums of money with which the student may now, or in future, become indebted to Pearson Institute arising from whatsoever cause.

Signed at \_\_\_\_\_ on this the \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_\_

As witness 1. \_\_\_\_\_ 2. \_\_\_\_\_ Sponsor signature \_\_\_\_\_

Campus Director signature \_\_\_\_\_

## Terms and Conditions (“Agreement”)

### IMPORTANT NOTE

This agreement applies to both the “student” and the “sponsor” and both these terms are used interchangeably throughout. Any reference to the student is meant to include the sponsor, unless the context clearly indicates otherwise. If the student and the sponsor is the same person, then this agreement will apply in the same manner as when they are separate persons.

### The student and the sponsor hereby accept and agree that:

#### 1 REGISTRATION

- 1.1 This agreement is entered into with the knowledge and consent of the student’s natural guardian (*only applicable to minor students.*)
- 1.2 By signing this Agreement, the student understands the terms and conditions to which he/she will be bound by for the duration of his/her studies at Pearson Institute of Higher Education.
- 1.3 This application to register will, when authorised by Pearson Institute, become a binding agreement between the student and Pearson Institute.
- 1.4 Registration is for each full academic year and not per semester, and this agreement shall remain in force and shall stand for as long as the student is registered at Pearson Institute.
- 1.5 This agreement, together with the said General Conditions of Enrolment and the Student Tablet Agreement, incorporates the entire agreement between Pearson Institute and the student and shall remain in force and shall stand for as long as the student is registered at Pearson Institute, irrespective of whether or not the studies may be suspended.
- 1.6 The student is bound by and shall comply with all the rules, regulations, policies and procedures for the total period of study, which Pearson Institute may impose from time to time.
- 1.7 Should the “First Choice” be unsuccessful, then the “Second Choice” will become applicable.
- 1.8 Pearson Institute reserves the right to change qualification/module names/content without prior notification.
- 1.9 Pearson Institute reserves the right, at its sole discretion, to change, modify or otherwise alter course fees at any time, without obligation or notice requirement. Such modifications shall become effective immediately upon the posting thereof.
- 1.10 Should the student’s final school-leaving results not meet the Pearson Institute degree-entry requirements, he/she will automatically be enrolled for the Pre-degree Foundation Programme, and the course fee will be automatically adjusted accordingly.
- 1.11 Where applicable, in addition to registering at Pearson Institute, the student must register with UNISA, and although Pearson Institute will assist in the UNISA registration process, it is the student’s responsibility to register at UNISA before the closing date determined by UNISA from time to time.
- 1.12 The student is required to purchase an access tag/student card. (*Only applicable to certain campuses.*)
- 1.13 Should the student fail an exam, depending on the programme enrolled for, an exam administration fee could be charged for a re-sit, redo or supplementary exam.

#### 2 FEES

- 2.1 The registration fee of R800 is payable on signature of this agreement and is non-refundable, except in the case where a student fails matric or Pearson Institute does not offer the course for which he or she has applied.
- 2.2 Unless the fees have been settled in full at the start of the relevant academic year, monthly payment shall be made on the 1st day of every month (where the start date is between the 15th and the 31st day of the preceding month) or the 15th day of every month (where the start date is between the 1st and the 14th of that month). Pearson Institute reserves the right to claim the full outstanding balance if the student fails to make a monthly payment.
- 2.3 Interest will be charged on all overdue payments at prime interest rate plus 2% (annually) according to the rates of the Standard Bank of South Africa.
- 2.4 To secure the fees in Section F1.B, a securing fee must be paid to Pearson Institute before the end of November of the year preceding studies. The securing fee is R 2 500.00. This amount includes the registration fee.
- 2.5 The securing fee is only applicable to students registering with Pearson Institute for the first time.
- 2.6 Non-payment of the securing fee will result in the sponsor being liable for 20\_\_\_ fees, as to be determined.
- 2.7 Should the student wish to cancel the agreement before the commencement of studies, the securing fee, less the registration fee, is refundable.
- 2.8 For students returning to Pearson Institute for a consecutive year (“Roll-over student”), a securing fee of R800.00 is payable on or before 30 September 20\_\_\_, to secure 20\_\_\_ fees for 20\_\_\_ studies.
- 2.9 Non-payment of the securing fee will result in the sponsor being liable for 20\_\_\_ fees, as to be determined.
- 2.10 Roll-over students are obligated to pay the full amount of their current study year by 31 December, before starting with their roll-over studies.
- 2.11 Students who are non-South African citizens are required to pay a minimum deposit of 50% of the course fee at enrolment.

#### 3 BREACH AND CANCELLATION

- 3.1 Either party will have the right to cancel this agreement within 4 weeks of the starting date, which is the date when the course starts, by giving the other party written notice within this period. The student/sponsor will be liable for 1 month’s payment, irrespective of the date of cancellation, within the 4 weeks plus the cost of learning material and/or devices issued.
- 3.2 The student may be held liable for the full course fee where the student cancels this agreement at any time after the 4 week cancellation period mentioned in clause 3.1 above.
- 3.3 Where a student is unable to complete his/her studies due to circumstances beyond his/her control, Pearson Institute will refund the pro rata unused course fees.
- 3.4 In the event of non-payment of any amount due and payable on the due date, Pearson Institute may, in addition to any other remedies that it may have in terms of this agreement or at law:
  - 3.4.1 terminate this agreement and keep all amounts already paid; and/or
  - 3.4.2 claim damages (which may include immediate payment of all arrears payments); and/or
  - 3.4.3 suspend the student for non-payment; and/or
  - 3.4.4 claim the full amount of the agreement, which amount shall become immediately due and payable.

#### 4 DOMICILIUM

- 4.1 The student chooses as his/her *domicilium citandi et executandi* the address set out in Section A of the registration form.

#### 5 APPLICABLE LAW

- 5.1 This agreement and the interpretation thereof will in all respects be governed by and construed under the laws of the Republic of South Africa.
- 5.2 Each party’s rights and obligations in respect of any goods and/or services supplied in terms of this agreement shall not be altered, unless otherwise permitted, in accordance with applicable consumer protection laws of the Republic of South Africa.

#### 6 GENERAL

- 6.1 A certificate signed by any Director of Pearson Institute (whose appointment need not be proved), setting out any amount owing to Pearson Institute, shall be sufficient evidence to obtain default or summary judgment.
- 6.2 The student consent to the jurisdiction in terms of Section 45 of the Magistrates Court Act, 32 of 1994 of South Africa, that any legal proceedings arising from this agreement may be instituted in the Magistrates’ Court of any district with jurisdiction in terms of Section 28 of the Act. For purposes of establishing jurisdiction, this agreement shall be concluded where signature of both parties took place.
- 6.3 Should legal action be instituted, any legal costs incurred by Pearson Institute shall be borne by the student on the scale as between attorney and own client.
- 6.4 No alteration, cancellation or variation hereof shall be of any force or effect unless it is reduced to writing and signed by both Pearson Institute and the student and/or sponsor, who hereby acknowledges that no representations or warranties, whether express or implied, have been made by either Pearson Institute or the student and/or sponsor, nor are there understandings or terms other than those set out herein.

### Declaration by student

#### I, the student, hereby accept and agree that:

1. The information provided by me is true, complete and correct.
2. I irrevocably authorise and expressly give my consent to Pearson Institute to use and/or process any of my personal information that Pearson Institute has obtained from me for any lawful purpose that it may require, including but not limited to tracing me or to appointing tracing agents to do so on Pearson Institute’s behalf.
3. I am bound by the terms of this document, as well as by the terms and conditions of Pearson Institute’s document entitled Conditions of Enrolment, a copy of which I have received and that may be updated from time to time in respect of each academic year, and I declare that I am fully conversant with the contents thereof.
4. I agree that I shall continue to remain conversant with any updated version of the conditions of enrolment made available to me from time to time.

#### I, the student, hereby accept and agree that I have read and understood the terms and conditions on this page and overleaf.

Student signature	Date

### Acceptance by sponsor

#### I, the sponsor, hereby accept and agree that:

1. All the terms and conditions of this agreement set out above between the student and Pearson Institute shall mutatis mutandis be binding on me.
2. In addition thereto, I hereby bind myself as surety and co-principal debtor for the student in favour of Pearson Institute for the payment of all sums of money with which the student may now, or in future, become indebted to Pearson Institute arising from whatsoever cause.
3. The suretyship attached hereto is my agreement and confirmation that I understand the implications of the terms as surety and co-principal debtor as a sponsor.

Sponsor’s signature	Date
Spouse’s signature ( <i>of sponsor, if married in community of property</i> )	Date

### Contract Authorisation (for office use)

For Pearson Institute: Name	Signature	Post held	Date
Registration Receipt Number		Student Advisor Name	